



urgeg^{as}

Make Every Tank Smart

Marzo 2023

Ernesto Mijangos

Business Development Director
UrgeGas

Su experiencia ha sido entorno a la adopción digital de tecnología para generar modelos operativos y productos disruptivos en el mercado que mejoren la productividad y una nueva experiencia del cliente.

Ernesto Mijangos
Information Technology Best Practices



Linkedin: <https://www.linkedin.com/in/ernesto-mijangos-961ba8/>



UNIVERSITY of
BRADFORD
School of Management



IPADE
BUSINESS SCHOOL
UNIVERSIDAD PANAMERICANA



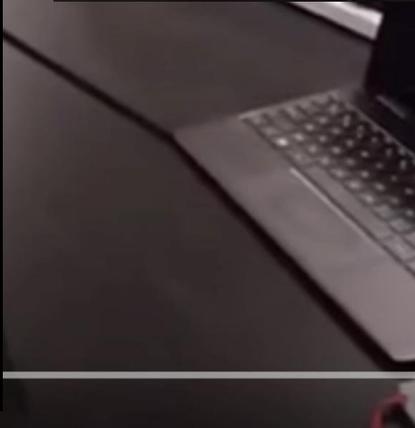
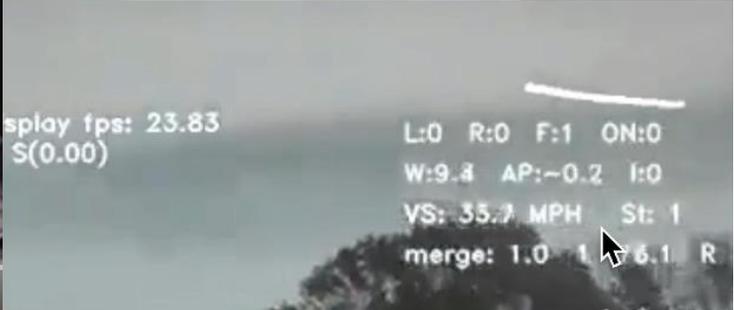
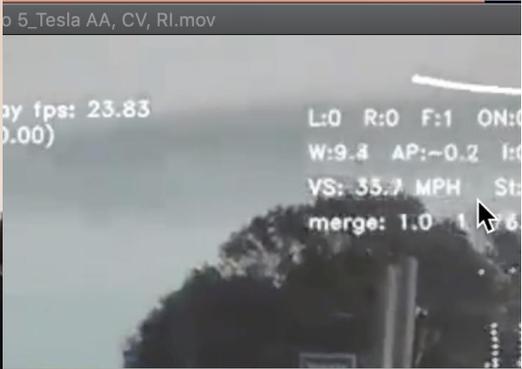
Stanford
University

< **ISDI** >

El Entorno Ha Cambiado



Adopción Digital





ChatGPT

- Operaciones matemáticas
- Crear una página de internet
- Sintetizar textos
- Escribir poemas, cuentos, ensayos, discursos
- Mejorar la redacción de un texto
- Escribir código de programación
- Revisar operaciones matemáticas
- Sugerir rutinas de ejercicios
- Conceptos complejos explicados de forma sencilla
-

Time it took to reach **1 million users:**

Netflix - 3.5 years

Airbnb - 2.5 years

Facebook - 10 months

Spotify - 5 months

Instagram - 2.5 months

iPhone - 74 days

ChatGPT - 5 days

New chat

E Explain a kid of five years old why Mexico soccer team lost againts germany in 1986

< 2 / 2 >

Hello! I'll do my best to explain this in a way that a 5-year-old can understand.

So, in 1986, Mexico and Germany played a soccer game against each other. Now, when two teams play a game, they try to score more goals than the other team. The team that scores the most goals wins the game.

In this particular game, Germany scored more goals than Mexico. They were able to kick the ball into the goal more times

ChatGPT Mar 14 Version. Free Research Preview. Our goal is to make AI systems more natural and safe to interact with. Your feedback will help us improve.

AA chat.openai.com

New chat

game.

In this particular game, Germany scored more goals than Mexico. They were able to kick the ball into the goal more times than Mexico was. That's why Germany won the game.

Sometimes, one team is just better than the other team on that particular day. It doesn't mean that the losing team is bad or that they didn't try their best. It just means that the other team was able to play better that day.

I hope that helps! Let me know if you have any more questions.

ChatGPT Mar 14 Version. Free Research Preview. Our goal is to make AI systems more natural and safe to interact with. Your feedback will help us improve.

AA chat.openai.com



ChatGPT



Based on the provided ingredients, here are five food items that can be created:



1. Fruit Salad:

Combine diced apples, oranges, and bananas in a large bowl. Optionally, you can add a squeeze of lemon juice to prevent browning and a drizzle of honey for extra sweetness. Mix well and serve chilled.

2. Cheese Omelette:

Beat 2-3 eggs in a bowl with a pinch of salt and pepper. Heat a non-stick pan with a little oil or butter, pour in the egg mixture, and cook until it begins to set. Add grated cheese on one side, fold the omelette over, and cook until the cheese melts. Serve with your choice of bread or toast.

3. Ham and Cheese Sandwich:

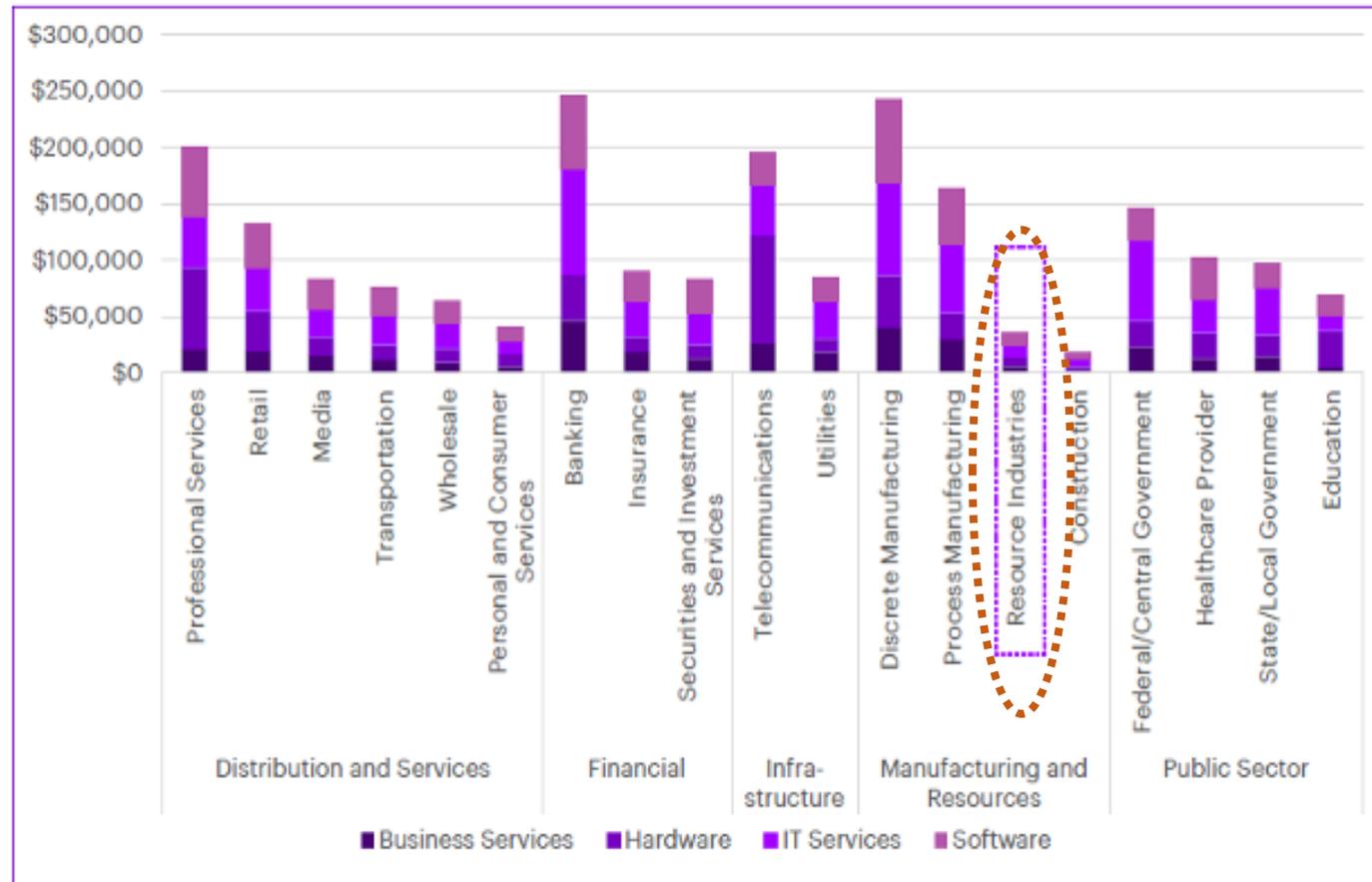
Layer slices of lunch meat and cheese on a slice of bread. Add lettuce, tomato, or other desired toppings, then spread mustard or mayonnaise on another slice of bread and place it on top. Enjoy the sandwich as is or grill it for a warm, toasty meal.

4. Fruit Smoothie:

Blend a mix of apples, oranges, and bananas with a cup of milk (adjust the amount to achieve desired consistency) until smooth. For added flavor, add a spoonful of honey or a few ice cubes for a cold, refreshing drink.

Nivel de Digitalización

ICT spend by industry (2019) (US\$M)



Resource industries rank the second-lowest in digital spend, at just

2%

of total cross-industry spend

Accordingly, just

54%

of employees in O&G companies feel that their company uses digital tools to promote employee innovation, collaboration and mobility

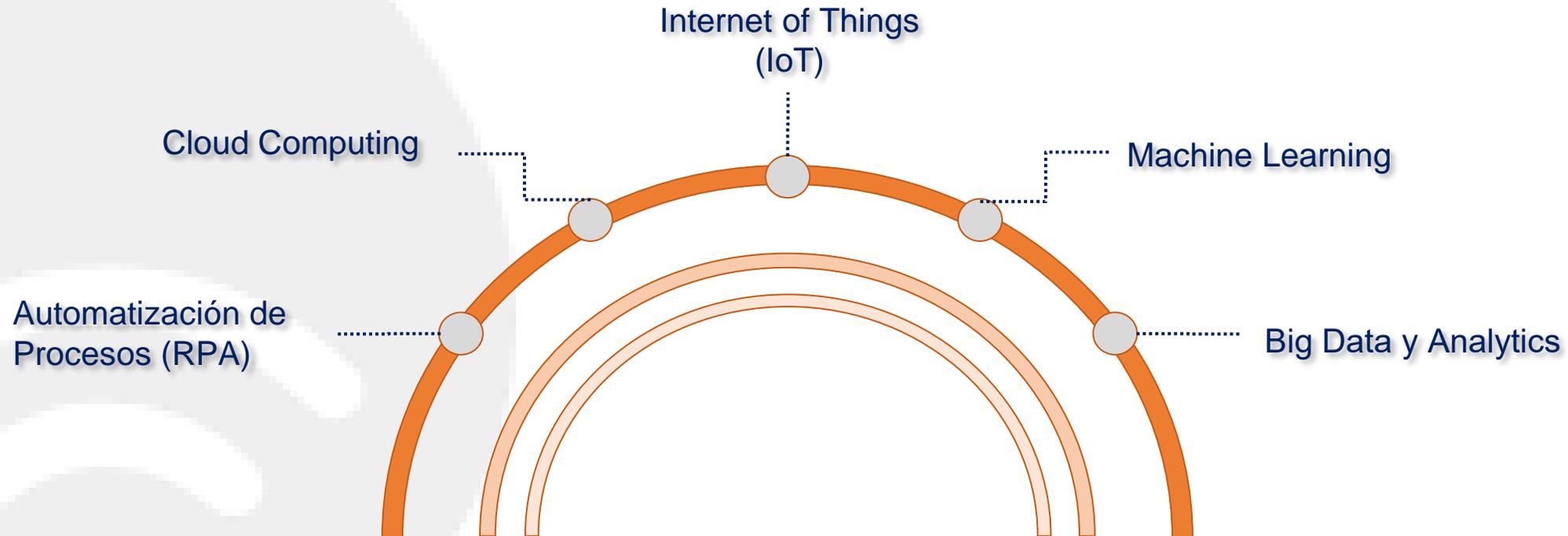
(vs 72% in High Tech)

Operando a Ciegas



Digitalización en el Sector de Gas

¿Tecnologías que prefieren adoptar los CIO, CTO?



¿Quiénes Somos?

Somos UrgeGas y ofrecemos soluciones inteligentes de monitoreo de tanques de gas a distancia.

Estamos cambiando la gestión en la Industria del gas LP.

Nuestro sistema de monitoreo inteligente de tanques horizontales y verticales le permite reducir costos operativos, generar una nueva experiencia del cliente, contar con información en línea y confiable.



Tecnología

Ultrasonic Device

+

Cloud AI

+

Dashboard

+

App



Analítica y
Machine Learning



- Reducción de costos
- Optimización de compra masiva

- Facilidad de pago instantáneo
- Ventas proactivas
- Relacionamiento y fidelización



¿Qué Beneficios Obtienen los Clientes?



UrgeGas ofrece soluciones inteligentes de monitoreo de tanques.

Reducir Costos Operativos



Monitorear Consumo y Facilitar Pagos



Incrementar Ventas



Monitoreo



Alertas y Notificaciones



Pronósticos de Demanda
Datos



Analítica Predictiva



Evitar Robos



Explotación de

¿Por qué somos diferentes?



- Instalación rápida y sencilla, sin un desarmador
- Mayor precisión y confiabilidad
- Aplicable a cualquier tanque vertical u horizontal
- Certificaciones de seguridad
- Menor precio
- Analítica de Datos para reducir costos y mejora de la eficiencia
- Personalización del App
- Nueva experiencia con el usuario final, recibiendo notificaciones, agendando suministros, pagando y recibos digitales
- Interacción con Alexa, Google..... ChatGPT 4

**THE SMART TANK MONITOR
TO OPTIMIZE PRODUCTIVITY**

24 HOUR MONITORING

Stay connected

- Customers
- Drivers
- Propane tanks



LIVE TRACKING

Notifications



**START YOUR DIGITAL TRANSFORMATION
WITH IOT SOLUTIONS**

Customized smart devices



Get more customers
Better service for customers

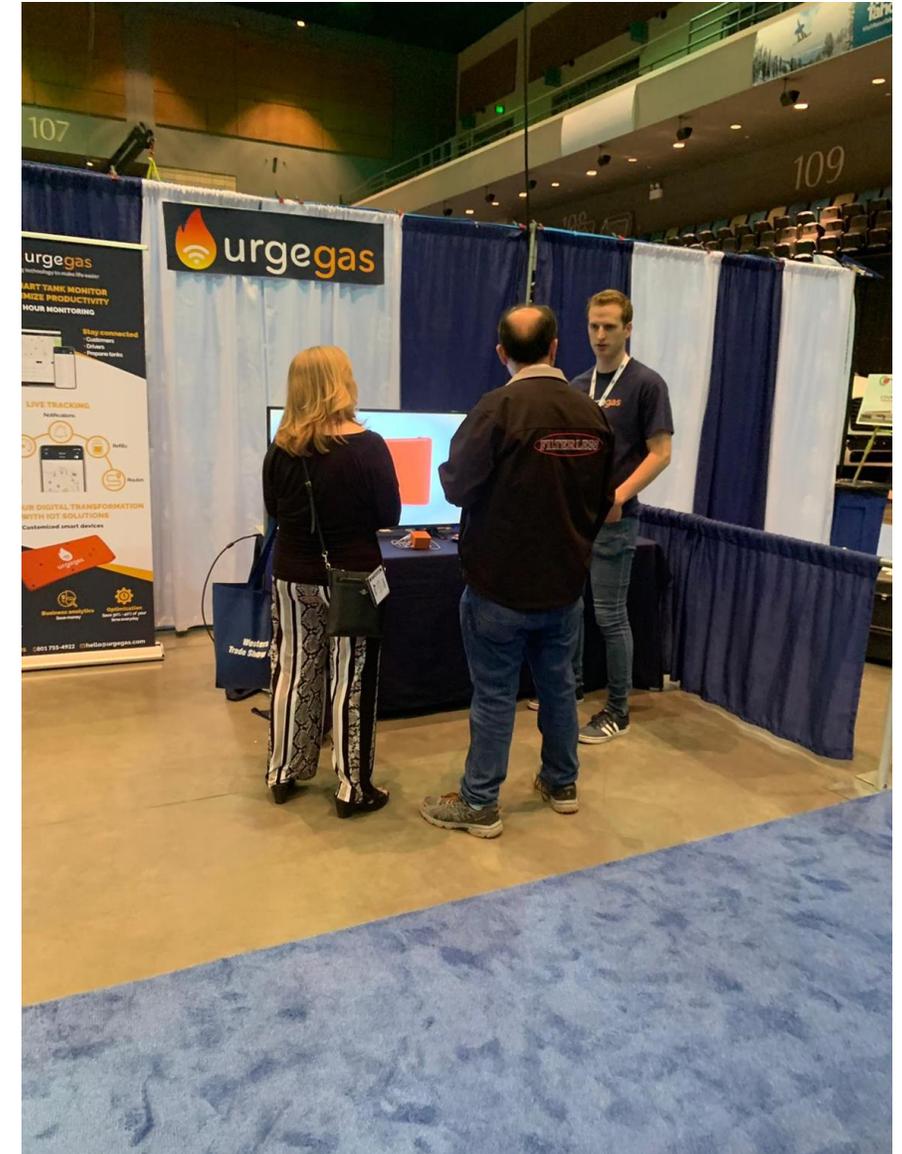


Business analytics
Save money



Optimization
Save 30% - 40% of your time everyday

Western Propane Trade Show



Nuestra Visión

Hagamos la vida más fácil por medio de tanques inteligentes....

Let's make every tank talk

Nuestra tecnología puede medir cualquier líquido en un tanque.



Oxígeno, Óxido Nitroso y Anestesia



Dióxido de Carbono (CO2)

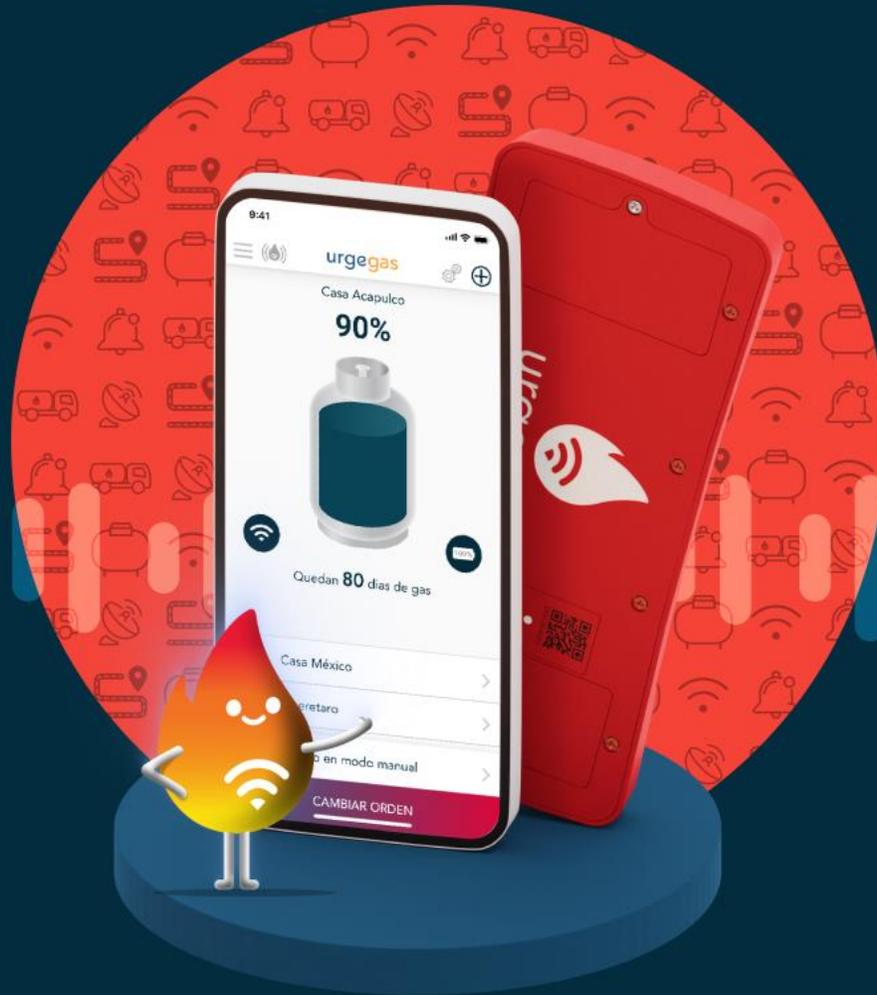
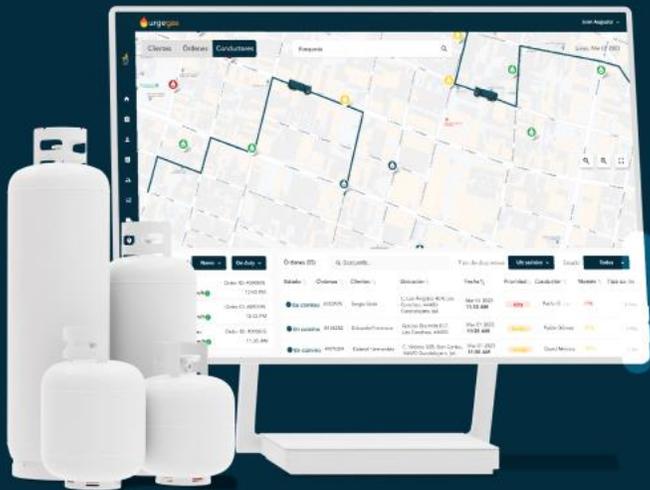


Agua, Nitrógeno, Aire Líquido, Helio

Los Esperamos

Podemos ampliar información y tendremos demos de nuestra solución.

Both
Enfrente de la zona de carga de
celulares



Make Every Tank Smart